

**HARLEY-DAVIDSON, INC.**  
**2017 Quarterly Motorcycle Shipments**  
**(UNITS)**

<b>HARLEY-DAVIDSON®</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>2017</b>
Sportster® / Street	16,609	19,910	9,696		46,215
Cruiser <sup>(1)</sup>	25,154	25,247	17,292		67,693
Touring	29,068	36,650	14,674		80,392
	<b>70,831</b>	<b>81,807</b>	<b>41,662</b>	<b>0</b>	<b>194,300</b>
Domestic	45,784	52,966	19,668		118,418
International	25,047	28,841	21,994		75,882
	<b>70,831</b>	<b>81,807</b>	<b>41,662</b>	<b>0</b>	<b>194,300</b>

(1) Category previously referred to as "Custom" motorcycle units, as used in this table, include Dyna®, Softail®, V-Rod® and CVO models.